



Your organization will hereinafter be referred to as "Buyer." Buyer agrees to purchase items at a wholesale price from Habilitat, Inc., hereinafter referred to as "Seller." The wholesale price will be determined as follows: "Seller's" retail price

less the applicable discount percentage based on the wholesale price sheet below. All of Buyer's customers will order and pay for their items online at www.HawaiiChristmasTrees.com. At the end of the program, Buyer will receive a check for their total profit from the online payments. Buyer will receive their profit payment no later than the first week in December 2024.

Qty Sold Your Profit	Retail Price	5-12 10%	13-19 15%	20-49 25%	50-99 30%	100-149 35%	150- UP 40%
6-7 Ft. Noble Fir - A	\$140.00	\$14.00	\$21.00	\$35.00	\$42.00	\$49.00	\$56.00
6-7 Ft. Nordmann Fir – N	\$140.00	\$14.00	\$21.00	\$35.00	\$42.00	\$49.00	\$56.00
6-7 Ft. Douglas Fir - C	\$99.00	\$9.90	\$14.85	\$24.75	\$29.70	\$34.65	\$39.60
4-5 Ft. Douglas Fir - B	\$82.00	\$8.20	\$12.30	\$20.50	\$24.60	\$28.70	\$32.80

Qty Sold Your Profit	Retail Price	5-12 10%	13-19 13%	20-49 15%	50-99 18%	100-149 20%	150- UP 22%
22" Mixed Noble Fir Wreath	\$29.00	\$2.90	\$3.77	\$4.35	\$5.22	\$5.80	\$6.38
28" Mixed Noble Fir Door Charm	\$29.00	\$2.90	\$3.77	\$4.35	\$5.22	\$5.80	\$6.38

2024 pricing
2025 profit will be the same
2025 pricing TBD